

7900 CREEKBEND, HOUSTON, TX 77071

Two Story, 130 Unit, Apartment Community



Houston Income Properties, Inc.

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ND SOR PARK

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EXCLUSIVE OFFERING: *THE WINDSOR PARK APARTMENT HOMES* 7900 CREEKBEND DR., HOUSTON, TX 77071

Presented by Houston Income Properties, Inc.

Offer Date: To Be Determined

Offering Process: The Property is being offered on an "All Cash Basis" to qualified purchasers (a New Loan is Required). The Seller is also offering "Seller Financing" to a Qualified buyer.

Offer Guidelines: Offers should be presented in the form of a non-binding Letter-of-Intent and must include at least:

- **·Offer Price**
- ·Earnest Money
- •Feasibility Period
- ·Closing Period
- ·Financing Information -
- ·Other terms and conditions particular to the buyer's investment process

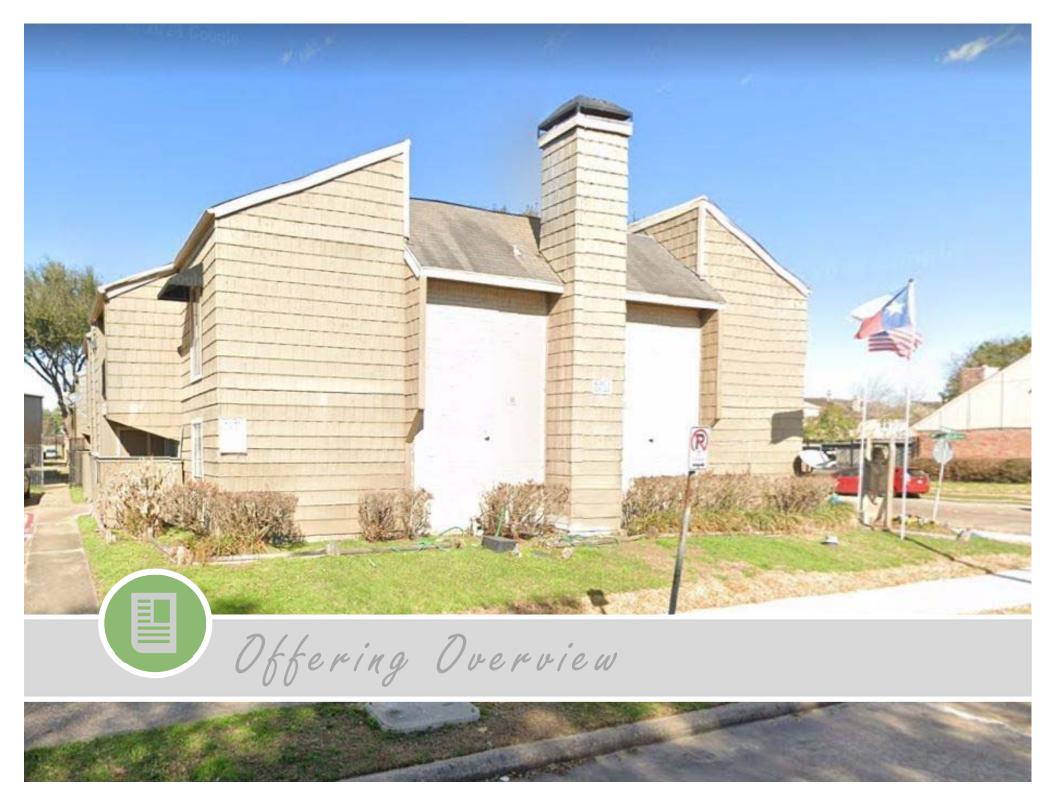
Site Visits: All Site Visits are to be requested through the Listing Broker. All requests for additional information are to be made through the Listing Broker.

Disclaimer: The offering is subject to the Disclaimer contained herein.

Principals and their representatives shall please refrain from contacting any onsite personnel or residents.

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Offering	Summary
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Р	ROPERTY DESCRIPTION		INVESTMENT PROFILE
Name:	WINDSOR PARK	Type of Sale:	Offered Free and Clear of Existing Loan
Address:	7900 CREEKBEND DR.	ASKING PRICE:	Market To Determine The Price
City / State:	HOUSTON, TX 77071	Estimated Current NOI:	\$223,074 For Current and Projected NOI see
	PLEASE DO NOT VISIT THE PROPERTY WITHOUT MAKING AN APPOINTMENT THROUGH THE BROKER.	Projected NOI:	\$649,085 analysis in the financial section.
Property Type:	2 Story, Garden Style Community	Current Occupancy:	85% 2-2024 RR
No. of Buildings:	8 Apartment Buildings	Electric/Water /Gas Meter:	Individual / Master / Master
Year Built:	Circa 1976	Market Area:	Houston
Materials:	Brick and Siding	Sub-Market Area:	West Bellaire
Number of Units:	130	Scheduled Market Rent:	\$102,200 / Mth
Total Rentable SF:	92,620	Avg. Rent / Home:	\$786
Avg. Home Size:	712 S.F.	Avg. Rent / SF:	\$1.10

INVESTMENT INFORMATION:

1) WINDSOR PARK - is a value enhancement opportunity. The property is being offered on an "all cash" basis (new loan is required) or with "seller financing" to a qualified buyer (ask the listing broker for details). Windsor Park is a 130 unit, "C" grade, garden style apartment community located in far southwest Houston. The property is individually metered for electric and master metered for gas and water (the owner is billing back for water), for additional income a new owner may be able to bill back for gas and trash. The owner has performed approximately \$200K in repairs / upgrades since 2022, there seems to be good upside with continued exterior and interior rehabs. The rents are well below the average for the area competition. Most properties in the immediate area have seen some degree of rehab and demand much higher rents per S.F.

2) Location & Accessibility - The Windsor Park Apartments' location in the far southwest Houston area is ideal for the large blue collar workforce demographic in the area. The property is located in the west Bellaire submarket of far southwest Houston. The community sits west of Fondren and East of Gessner. The location gives good access to Beltway 8 and Hwy 59 and Hwy 90 which allows access to all major employment areas within Houston. Housing in the area is comprised of mostly B and C grade workforce housing. The area is located next to one of Houston's Major Growth Areas. Windsor Park is approximately three and a half miles southeast of New Houston Chinatown and is within the midst of its growth. It is located just a few miles from Kroger and a Walmart Supercenter and the neighborhood schools are within a short commute.

3) **Strong Rent Growth** - The property is located in the West Bellaire sub-market of the Houston MSA. This sub-market has had a tremendous amount of growth and some revitalization. Properties in the area have seen a steady increase in rents and occupancies in the last 4 years. Windsor Park's last rent increase was implemented in Sept 2022 and the property has seen an increase in collections since implementing the increase. A new owner should be able to capitalize on the area's growth with a moderate rehab to help bring the rents in line with other properties in the area.



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Property Information

PRICING INFORMATION

Market To Determine The Price

Do not visit the property without an
appointment made through the broker.

	Do not distu	rb the staf	f!	Land (Acres) Per H	HCAD: 3.25
				Rentable Sq. Ft:	92,620
	Estimated Total	Collections ~	(Occupancy	is {85%} as of 3-19	9-2024)
Mth.	Feb 2024 T-3 Avg	Feb-2024	Jan-2024	Dec-2023	Nov-2023
Coll.	\$83,131	\$81,945	\$82,209	\$85,240	\$83,466

PROPERTY INFORMATION

Electric / Water: Indiv. / Master

Units:

Roof:

Avg. Size Unit:

Year Built:

130

712 S.F.

Circa 1976

Pitched and Flat

Windsor Park apartments is located in the Far West Bellaire submarket of far southwest Houston, Texas. The property is located on Creekbend Rd. between S. Gessner Rd. and Fondren Rd both are major thoroughfares in the area. Other major thoroughfares in the neighborhood include Hillcroft, Chimney Rock, S. Post Oak Rd. which all run north and south as well as South Braeswood Blvd., Willowbend Blvd., Brays Oaks Blvd. and W. Airport Blvd. all running east and west. Windsor Park lies midway between S. Gessner Rd. and Fondren Rd. and is in close proximity to Beltway 8 and Hwy 59. The surrounding area is a mixture of residential and retail with a high blue collar demographic. The property is located in the Houston Independent School District with school bus pick-up and drop-off near the property.

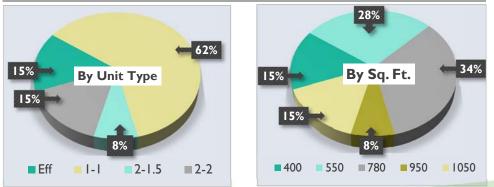
The owner states he completed approximately \$200K in capital improvements in the last few years. This included a bathroom remodel in several units, some siding repair including replacement of some rotten wood, spot painting, walkways and parking lot repair, extensive tree trimming throughout the property and some roof repair and replacement, numerous AC replacement, new monument signs, close circuit TV repair as well as gate repairs. There should be additional upside with continued upgrades/improvements.

The property is individually metered for electricity and is master metered for water and gas (there is no bill back in place for gas or trash). The sale offers a buyer the opportunity to increase the income potential by implementing a bill back for both gas and trash on new leases and lease renewals. In addition with a moderate exterior and interior rehab there seems to be good potential to increase the rents, most of the properties in the area are renting above the rental rate of Windsor Park and they are charging back gas and in some cases trash.

UNI	MIX	- CURP		1ARKET	RENTS	(please v	erify)
#UNITS	UNIT	NOTES	SQ. FT.	TOTAL	RENT /	TOTAL	RENT
#UNITS	TYPE	з Q . ГТ.	SQ. FT.	UNIT	RENT	PER SF	
20	Studio		400	8,000	\$614	\$12,270	\$1.53
36	-		550	19,800	\$696	\$25,060	\$1.27
44	-		780	34,320	\$799	\$35,140	\$1.02
9	2-2		950	8,550	\$975	\$8,775	\$1.03
20	2-2		1050	21,000	\$999	\$19,980	\$0.95
I	2-2	Maintenance	950	950	\$975	\$975	\$1.03

One 950 S.F. Unit as shown above is used for Maintenance 130 85% 712 92,620 \$786 \$102,200 \$1.103 TOTAL TOTAL AVG. TOTAL AVG. AVG. Occupancy UNITS SQ. FT. SQ. FT. **RENT/U** RENT **RENT/SF**

UNIT MIX STATS



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PROPERTY TAX INFO.

HCAD# 1049080000026							
Taxing Entity Rate \$1	00 of Value						
HARRIS COUNTY	0.52935						
HOUSTON ISD	0.86830						
HOUSTON COM COL	0.092231						
PORT OF HOUSTON	0.00574						
CITY OF HOUSTON	0.51919						
HC EMERG SRV DIST 5	0.100						
2023 Tax Rate	2.114811						
2023 Assmt. (Lawsuit Filed)	\$6,270,600						
Approx. Total Tax	\$132,611						

PROPERTY INFORMATION

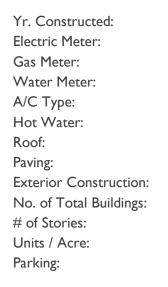
I.) Value Add Opportunity Post Continued Upgrades and chargeback for Gas and Trash2.) Near employment hubs such as the Westchase District, Houston CBD, Bellaire and the Business lined I-59 and Beltway 8 corridors as well as the community of Sugar Land.

3.) Approximately \$200K in capital improvements have been completed. There is room for additional improvements allowing for rent growth post an exterior and continued interior upgrades. Competition in the area are renting well above the per SF rate of Windsor Park.

4.) The property is Individually metered for electricity and Master metered for Gas and Water, a new owner could chargeback Gas and Trash for additional income.

5.) Located in an area with a large Hispanic and blue collar demographic. Most properties in the sub-market are older properties that have received or are receiving some sort of renovation. There has been steady occupancy and rent growth in the area for the last 4 years.

Possible "seller financing" to a qualified buyer!



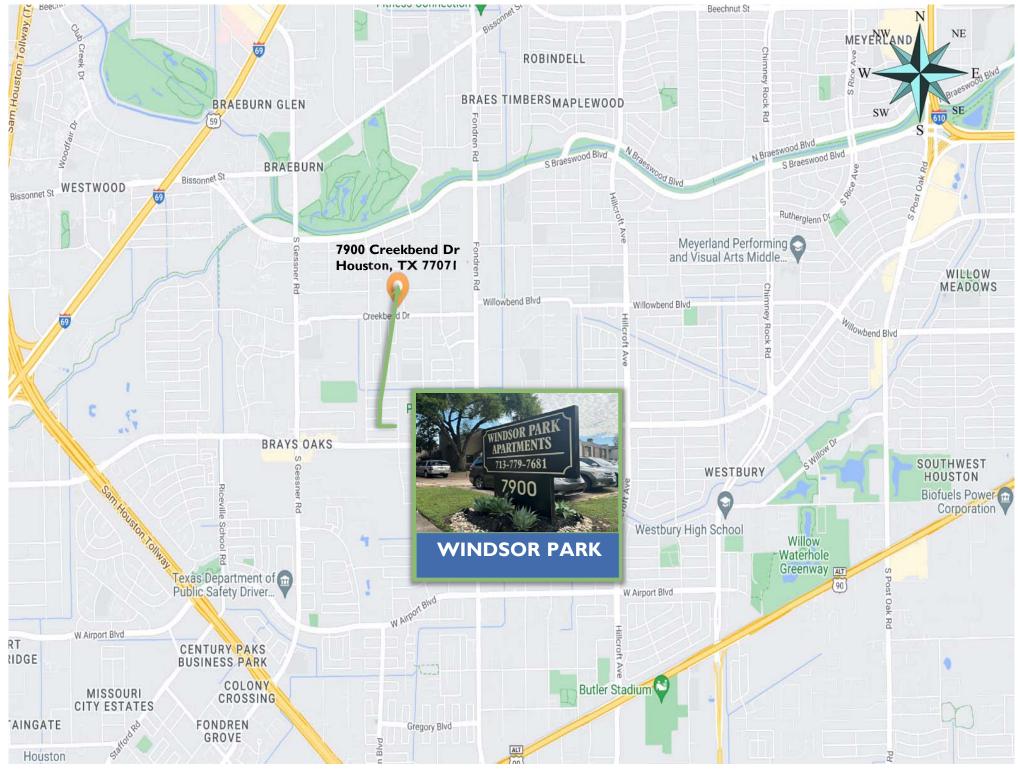
Circa 1976 Individual Master Master Individual HVAC Units Gas Fired Boilers Pitched and Flat Asphaltic Concrete Brick and Siding 8 Apartment Buildings Two Story 40 I54 Open Spaces

CONSTRUCTION FEATURES

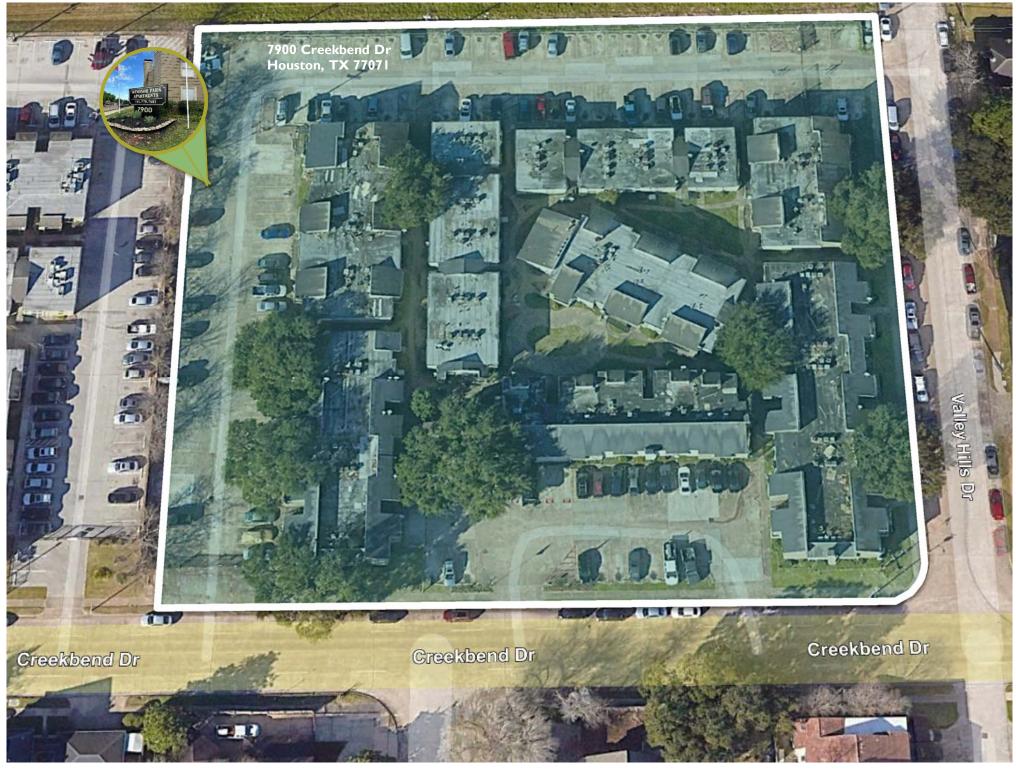


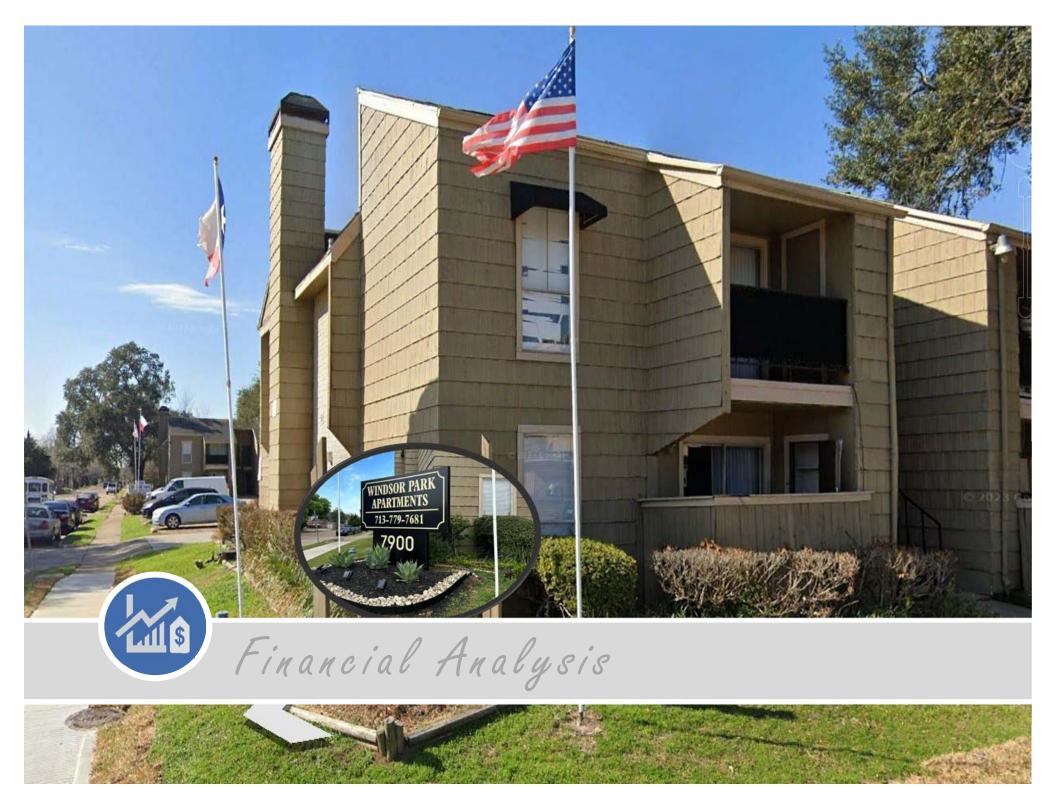


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Actual and Pro Forma Analysis

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MARKET TO DETERMINE THE PRICE

INCOME DETAILS

Current Scheduled Rents (CSR) per the 9-2023 RR								
\$102,200 / Mo \$786 / Unit \$1.10 / S.F								
Actual Income Used	Feb 2024 T-3 Avg	\$83,131						
Actual Income Used "Annualized" \$997,574								
Approx. Leased Occupancy	2-2024 RR	85%						
Pro forma Scheduled Rents include a {15%} Rent Increase								
\$117,530 / Mo	\$904 / Unit	\$1.27 / S.F.						

Pro Forma Rents are Estimated Post Sale & Rehab

PROPERTY TAX DETAILS					
2023 Tax Rate	2.114811%				
2023 Assmt. (Lawsuit Filed)	\$6,270,600				
Pro forma Rate Used	2.114811%				
Estimated Post Sale & Rehab Assmt. \$6,500,000					
Post Sale Assmt. is the 2023 Assmt increased by {4%}					

EXPENSE, INSURANCE AND RESERVE DETAILS

Actual Expenses are Sept 2023 T-12 except where

noted, Pro Forma expenses are Estimated
Est. Ins. / Unit / Yr. GL/Property \$986

Estimated

\$300

Est. Reserve / Unit / Yr.

PROPERTY	DETAILS
Number of Rental Units	130
Avg. Unit Size	712 S.F.
Net Rentable Area	92,620
Land {Acres} Per HCAD	3.25
Units per Acre	40
Date Built / Rehabbed	Circa 1976
Electric Meter	Individual
Gas Meter	Master
Water Meter	Master - RUBS
Hot Water Supply	Gas Boilers
HVAC	Individual Condensing Units

				Post Rehab and	Stabilization
INCOME	(See Details on the left)	ACT	UAL	STABILIZED F	RO FORMA
Gross Schedu	iled Rent (Current Scheduled Rent Annualized + a {15%} Increase)	N/A		\$1,410,360	\$117,530 / Mo
(Loss)/Gain to	o Lease - Pro Forma Estimated at {2%} of GSR	N/A		(28,207)	2.00%
Estimated /	Annual Gross Potential Rental Income	N/A		1,382,153	98 %
Vacancy Loss	- Pro Forma Estimated at {7%} of GSR	N/A		(\$98,725)	7.00%
Non-Revenue	Units - Pro Forma is Estimated at {%} GSR	N/A		0	0%
Other Losses	- Pro Forma is Estimated at {1%} GSR	N/A		(14,104)	1.00%
Total Annu	al Rental Income	\$893,744	{73%} of GSR	\$1,269,324	{90%} of GSR
Total Other I	ncome (Includes Water RUBS)	103,831	\$799 / Unit / Yr	117,000	\$900 / Unit / Yr
Total Gro	oss Annual Income	\$997,574	\$83,131 / Mo	\$1,386,324	\$115,527 / Mo
ESTIMATE	DEXPENSES (See Details on the Left)	PRO F	ORMA	PRO FC	RMA
Estimated F	Fixed Expenses				
Property Tax	es Estimated - Lawsuit Filed for 2023 Assmt (See Details on the left)	132,611	\$1,020 per Unit	137,463	\$1,057 per Unit
Franchise Tax	: (Estimated)	0	\$ per Unit	4,000	\$31 per Unit
Insurance GL	& Property	128,189	\$986 per Unit	110,500	\$850 per Unit
Total Fixed	Expenses	\$260,80I	\$2,006 per Unit	\$251,963	\$1,938 per Unit
Estimated I	Utility Costs				
Electric - Con	nmon Area	7,419	\$57 per Unit	7,419	\$57 per Unit
Gas		10,868	\$84 per Unit	10,868	\$84 per Unit
Water / Sewe	er - Bill Back in Place	96,232	\$740 per Unit	96,232	\$740 per Unit
Utility Billing	Service	N/A		N/A	
Other		N/A		N/A	
Total Estim	ated Utility Costs	\$114,519	\$881 per Unit	\$114,519	\$881 per Unit
	Other Expenses				
	iinistrative, Answering Serv & Telephones included	26,885	\$207 per Unit	32,500	\$250 per Unit
Other Expens		0	\$ per Unit	0	\$ per Unit
0	larketing/Placement	0	\$ per Unit	3,250	\$25 per Unit
	enance/Make Ready - Supplies (Acutal incl. some CAPX)	159,270	\$1,225 per Unit	58,500	\$450 per Unit
	den + Contract Labor	71,329	\$549 per Unit	156,000	\$1,200 per Unit
	vices {Trash, Landscaping, Patrol}	32,985	\$254 per Unit	32,985	\$254 per Unit
U I	Fees {Calculated on the Gross Annual Income above}*	69,712	6.99%	48,521	3.50%
	ated Other Expenses	\$360,180	\$2,771 per Unit	\$331,757	\$2,552 per Unit
	eplacement - Estimated	39,000	\$300 per Unit	39,000	\$300 per Unit
Total Estim	ated Operating Expenses	\$774,500.69	\$5,958 per Unit	\$737,239	\$5,671 per Unit
Estimated	d Net Operating Income	\$223,074	\$1,716 per Unit	\$649,085	\$4,993 per Unit

* The management fee has been adjusted

HOUSTON INCOME PROPERTIES, INC WINDSOR PARK Ten Year Cash Flow Analysis					UNITS:		130				
		Year 1 has a rent increase upgrades, stabilized pro fo	e post see			SQ. FT: AVG UNI		92,620 712			
		the previous									
INCOME	MONTHLY YEAR 1	YEAR 1	YEAR 2	YEAR 3	<u>YEAR 4</u>	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	<u>YEAR 10</u>
Annual Market Rent G	rowth Rates Used	1 15.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Potential Income	\$117,530	\$1,410,360	\$1,452,671	\$1,496,251	\$1,541,139	\$1,587,373	\$1,634,994	\$1,684,044	\$1,734,565	\$1,786,602	\$1,840,200
Other Income	\$9,750	\$117,000	\$120,510	\$124,125	\$127,849	\$131,685	\$135,635	\$139,704	\$143,895	\$148,212	\$152,658
Gross Income Vacancy / Other Loss	\$ 127,280 ses	\$1,527,360 (<mark>\$141,036)</mark>	\$1,573,181 (<mark>\$145,267</mark>)	\$1,620,376 (<mark>\$149,625</mark>)	\$1,668,988 <mark>(\$154,114</mark>)	\$1,719,057 <mark>(\$158,737)</mark>	\$1,770,629 <mark>(\$163,499)</mark>	\$1,823,748 <mark>(\$168,404)</mark>	\$1,878,460 (\$173,457)	\$1,934,814 (<mark>\$178,660</mark>)	\$1,992,858 (<mark>\$184,020)</mark>
Economic Loss % Includ	les Bad Debt	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
EFFECTIVE GROSS I	NCOME	\$1,386,324	\$1,427,914	\$1,470,751	\$1,514,874	\$1,560,320	\$1,607,130	\$1,655,343	\$1,705,004	\$1,756,154	\$1,808,838
Annual Operating Exp	ense Growth Rate	es Used	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
<u>EXPENSES</u>											
Operating Expenses		(\$698,239)	(\$719,186)	(\$740,762)	(\$762,984)	(\$785,874)	(\$809,450)	(\$833,734)	(\$858,746)	(\$884,508)	(\$911,043)
Expenses / U	Init	\$5,37I	\$5,532	\$5,698	\$5,869	\$6,045	\$6,227	\$6,413	\$6,606	\$6,804	\$7,008
Reserve for Replacement	nt @ {\$0} / Unit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL EXPENSES		(\$698,239)	(\$719,186)	(\$740,762)	(\$762,984)	(\$785,874)	(\$809,450)	(\$833,734)	(\$858,746)	(\$884,508)	(\$911,043)
Total Expens	ses / Unit	\$5,37I	\$5,532	\$5,698	\$5,869	\$6,045	\$6,227	\$6,413	\$6,606	\$6,804	\$7,008
NET OPERATING INC	COME	\$688,085	\$708,728	\$729,990	\$751,889	\$774,446	\$797,679	\$821,610	\$846,258	\$871,646	\$897,795
NOI GROW	/TH RATE	208.5%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
NOTE: Year One sho	ows the NOI grow	th rate starting fr	om column on								

NOTE: Year One shows the NOI growth rate starting from column one's NOI

on the Actual & Pro Forma Analysis Page



Value Projection at 60 Months

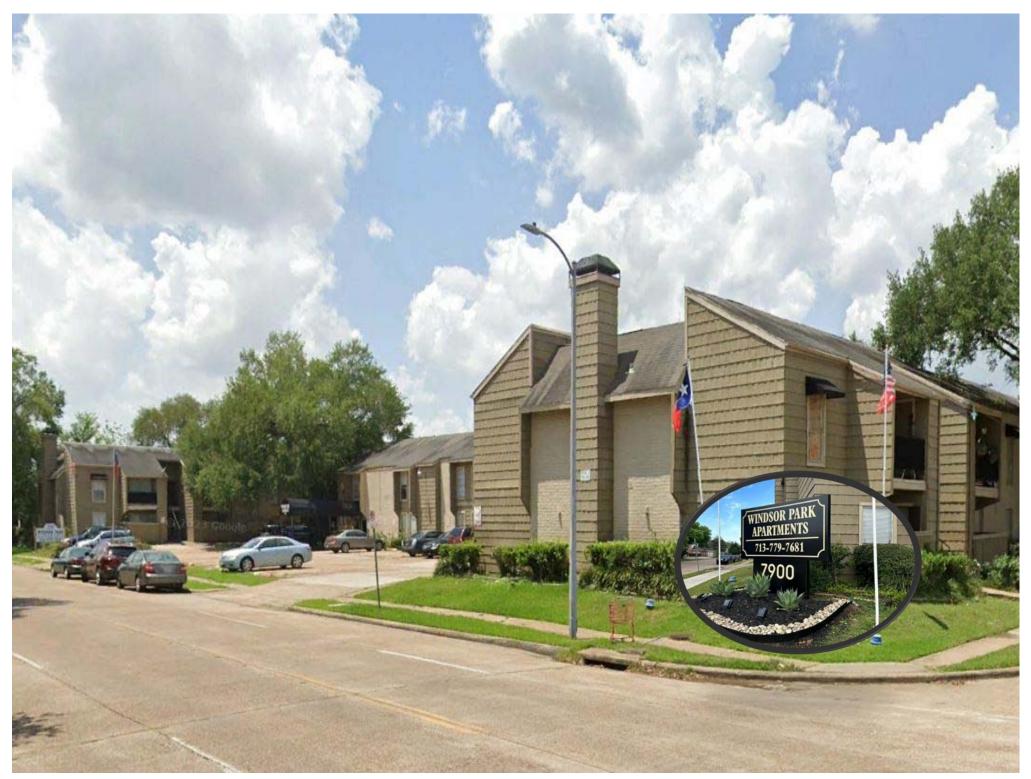
	PRC	DPERTY INFORMATI	ON	
Number of Units:	130	Approx. NRA:		92,620
Year Built:	Circa 1976	Average Unit Size:		712 S.F.
Roofs:	Pitched and Flat	Proposed Mthly. Mkt. Rent at 6	0 Mths. (5 YRS):	\$132,281 \$1,018 / Unit \$1.43 / S. F.
HVAC System:	Individual HVAC Units	This Projection is based on the	stabilized year 1 pro	
Post Stabilization: Electric:	Individual	forma with a 3% rent and a		
Water, Gas & Trash:	Master - RUBS	rate for years 2 thru 5. This	· •	
		Water, Gas & Trash are being	· · · · · · · · · · · · · · · · · · ·	
Hot Water:	Gas Boilers	tenants.	charged back to the	
Est. Occupancy at Stabilization:	93%			
		STABILIZED PI		
REVENUE AND COLLECTI	ONS Projected	at 60 Months Post Renov		
			% of Gross Pote	ential Income
Total Gross Rent Potential		\$1,587,373	100%	
Vacancy/Other Rental Losses (Ec		(\$158,737)	{10%} of Gross Re	ent Potential
Estimated Gross Potentia	lincome	\$1,428,635	90%	
Total Other Income Potential		\$131,685	\$1013 / Unit	Estimated Potential Value Based
		¢ L E (0 220		
Total Estimated Gross Annual Incom	le	\$1,560,320		Stabilized NOI of {\$774,446}
EXPENSES				(at 60 Mths, Post Stabilization)
Total Expenses ~ (average Unit si	ize is {712 S.F.} includes all U	tilities) (\$785,874)	\$6,045 / Un \$8.48	/ SF Cap Rate Value Generated
		(+)	+ -,• ·• · • ·· • • • •	5.75% \$13,468,627 \$103,605/U \$145
Estimated Stabilized Net Op	erating Income	\$774,446		6.00% \$12,907,434 \$99,288/U \$139
(at 60 Months Post Stabilization)	0			6.25% \$12,391,137 \$95,316/U \$133
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Property Features









Unit Features (Interior appointments may vary in each unit)

- Spacious Floor Plan Options
- I & 2 Bedroom Plans
- Dishwasher
- Individual Controlled A/C and Heat
- Ceiling Fan
- * Refrigerator
- Range
- Large Closets
- Cable Ready
- Patio or Balcony
- ✤ Garbage Disposal

Community Amenities

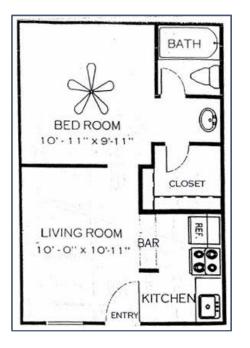
- On-Site Management
- Laundry Facility
- Perimeter Fence
- Leasing Office
- Convenient to Entertainment
- Minutes to Airport and Medical Facilities

- Shower / Tub Combination
- Kitchen Pantry
- Stainless Steel Sinks
- Separate Dining Rooms
- Linen Closets
- Open Parking
- Mini-Blinds
- Granite Countertops (Kitchen and Bath)
- Tile or Faux Wood Flooring
- Fire Places
- Shopping and Dining Nearby
- Near Area Schools
- Convenient Access to Fondren, Gessner,
- Beltway 8, Hwy 59 and the 610 Loop
- High Speed Internet Available
- Access Gates

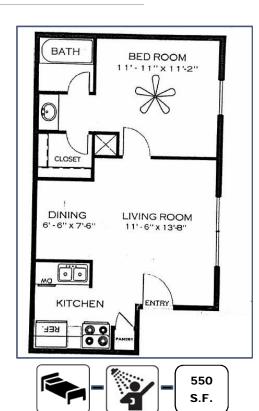


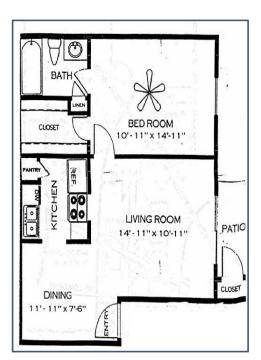
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Sample Floor Plans















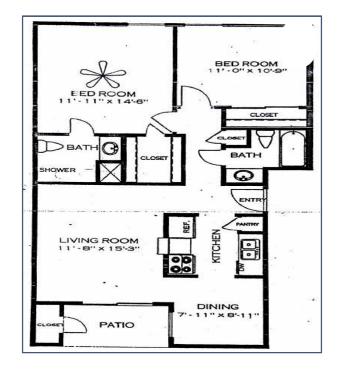
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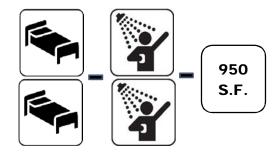
Upgraded Units

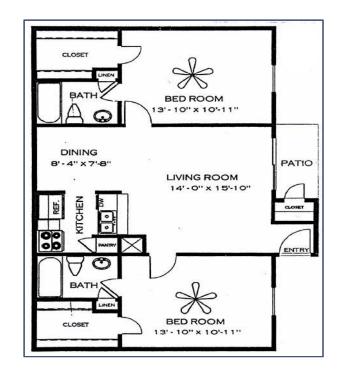


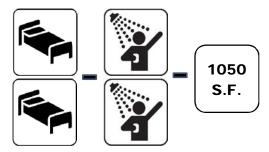








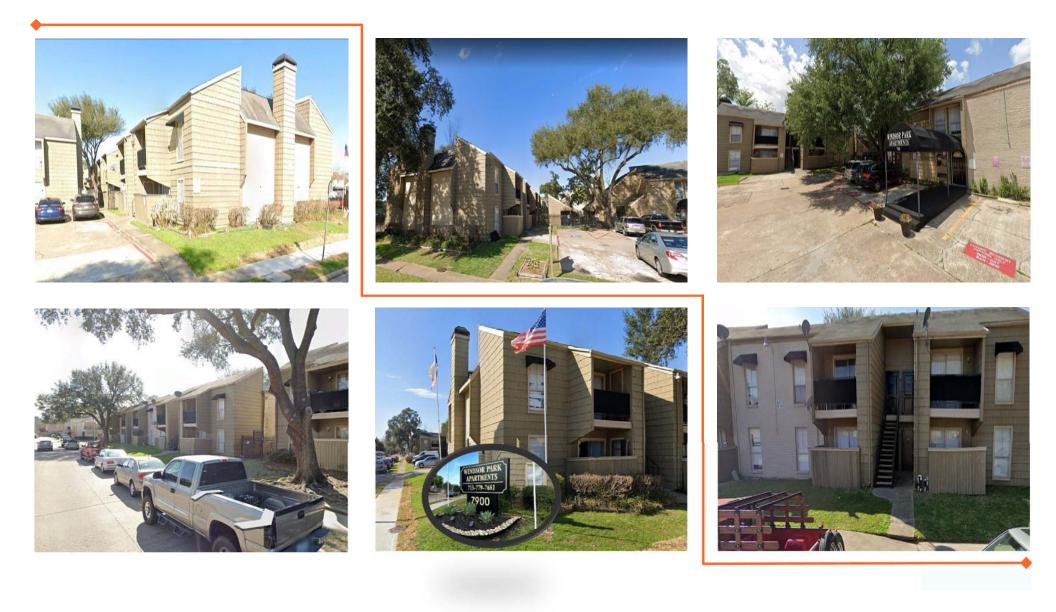






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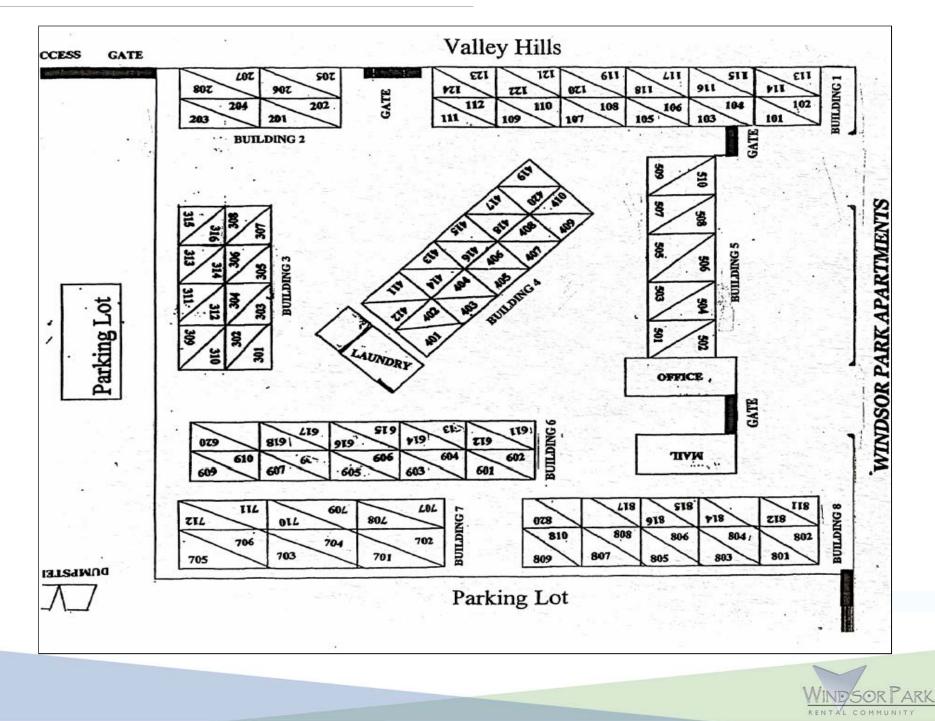
Property Exterior Photos

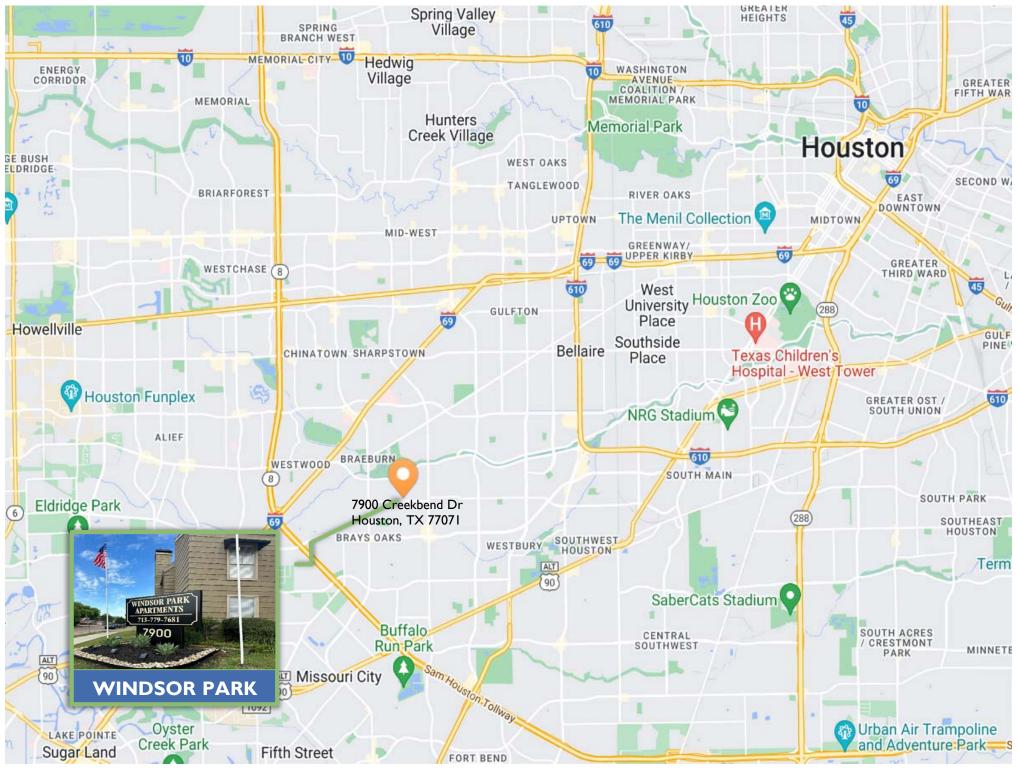




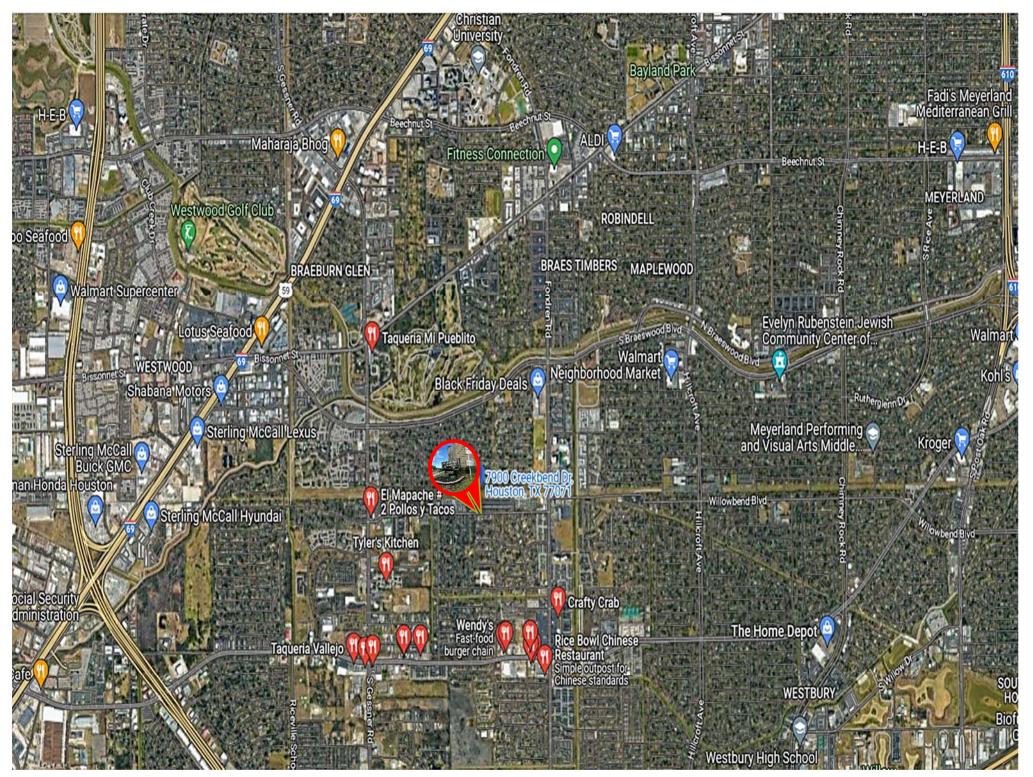
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Site Plan





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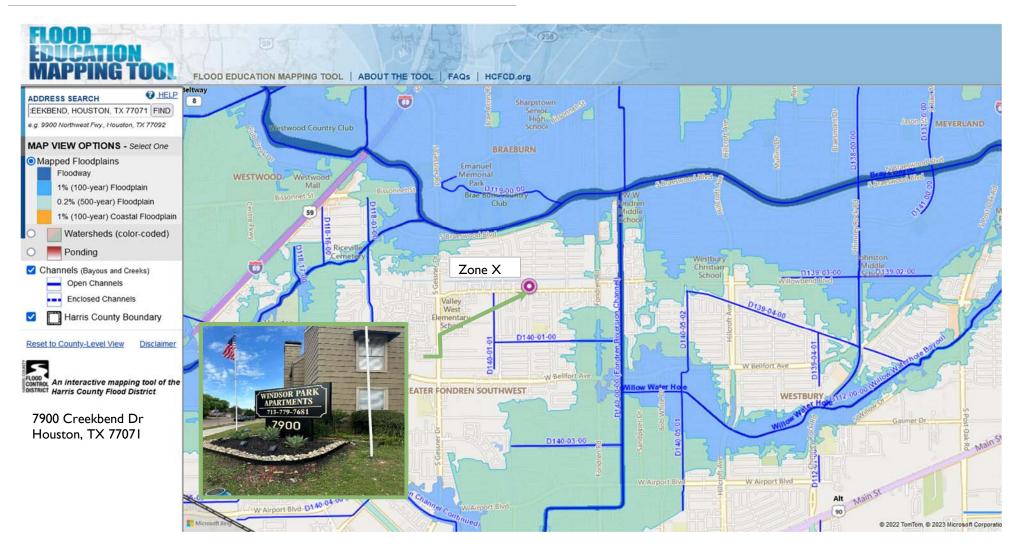
Harris County Appraisal District Site Map





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Flood Map









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Rent Comparables



Reserve at Braes Forest, The 8000 Creekbend Drive Houston, TX 77071

7 - West Bellaire	
Impr: C+	Loc
Avg Rent: \$877	
Occupancy: 93.1%	
Dist: 0.15 mi	

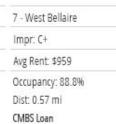


Reserve at Creekbend 7600 Creekbend Drive Houston, TX 77071

	7 - West Bellaire
В-	Impr: B-
	Avg Rent: \$1,037
	Occupancy: 94.9%
	Dist: 0.35 mi



Villas at Braeburn 9600 Braes Bayou Drive Houston, TX 77074



Loc: B

Loc: C+

Loc: C+

Loc: B



Willows 10919 Fondren Road Houston, TX 77096

7 - West Bellaire	
Impr: B	Loc: C+
Avg Rent: \$986	
Occupancy: 93.4%	
Dist: 0.64 mi	



Stone Forest 9801 Fondren Road Houston, TX 77096

7 - West Bellaire	
Impr: B	Loc: B
Avg Rent: \$943	
Occupancy: 98.3%	
Dist: 0.73 mi	



Brays Villas 10402 Sandpiper Drive Houston, TX 77096

7 - West Bellaire

Avg Rent: \$1,020

Occupancy: 93%

Dist: 0.79 mi

Impr: B-



Bankside Village 6425 Bankside Drive Houston, TX 77096

7 - West Bellaire
Loc: B
Impr: B
Avg Rent: \$872
Occupancy: 93%
Dist: 0.81 mi
Agency Securitization



Vista Arbor Square 10301 Sandpiper Drive Houston, TX 77096

7 - West Bellaire Impr: B-Avg Rent: \$981 Dist: 0.82 mi Partially Affordable



Ashford Casa Serena 6310 Dumfries Drive Houston, TX 77096

7 - West Bellaire Impr: B- Loc: B Avg Rent: \$1,131 Occupancy: 85% Dist: 0.83 mi Agency Securitization



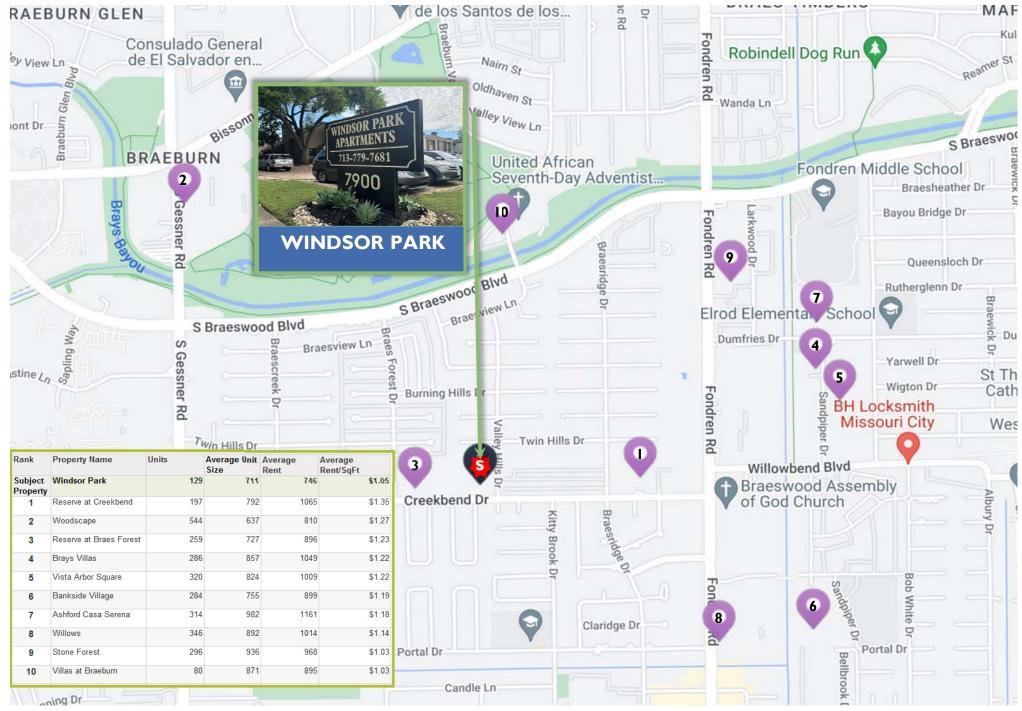
Woodscape 9707 South Gessner Road Houston, TX 77071

7 - West Bellaire Impr: B- Loc: C+ Avg Rent: \$786 Occupancy: 95.6% Dist: 0.92 mi



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Rent Comparable Map



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Subject Property Group					7900 Creekbe Houston, TX				
Rent Period Rent Type		Jan,2023 Market Rent							
Rank Comps By Report View		Rent Per Unit							
Efficiency									
		Completed	F	ating	Unit	Count	Unit Size	Mark	et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Woodscape	0.92 mi	1977	B-	C+	544	4 35	446	\$635	\$1.42
Stone Forest	0.73 mi	1973	В	В	296	3 23	450	\$613	\$1.36
Woodscape	0.92 mi	1977	B-	C+	544	48	402	\$598	\$1.49
Totals/Averages					1384	106	433	615.33	\$1.42
Studio		searcher for the state of the search sector of the sector			enes Marine de La de Constante de Charles de La de Constante de Carles de Carles de Carles de Carles de Carles		Bennernannen on en		
		Completed	F	ating	Unit	Count	Unit Size	Mark	et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Reserve at Braes Forest, Th	ne 0.14 mi	1970	C+	В-	259	20	400	\$718	\$1.80
Totals/Averages					259	20	400	\$718.00	\$1.80
One Bedroom									
		Completed		ating		Count	Unit Size		et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Vista Arbor Square	0.82 mi	1978	В-	В	320	34	850	\$1,047	\$1.23
Reserve at Creekbend	0.35 n	ni 1977	В-	В	197	48	677	\$979	\$1.45
Woodscape	0.92 n	ni 1977	В-	C+	544	12	740	\$949	\$1.28
Vista Arbor Square	0.82 n	ni 1978	В-	В	320	30	685	\$949	\$1.39
Ashford Casa Serena	0.83 n	ni 1972	В-	В	314	56	762	\$936	\$1.23
Vista Arbor Square	0.82 n	ni 1978	В-	В	320	18	655	\$913	\$1.39
Villas at Braeburn	0.58 n	ni 1968	C+	C+	80	52	800	\$908	\$1.14
Vista Arbor Square	0.82 n	ni 1978	В-	В	320	20	678	\$899	\$1.33
Brays Villas	0.79 n	ni 1977	В-	В	286	80	671	\$888	\$1.32
Bankside Village	0.81 n	ni 1978	В	C+	284	1 28	734	\$886	\$1.21
		. 4070	B-	В	320	62	735	\$882	\$1.20
Vista Arbor Square	0.82 n	ni 1978	D-				1		
Vista Arbor Square Reserve at Creekbend	0.82 n 0.35 n		B-	В	197				\$1.52



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Willows	0.64 mi	1978	В	C+	346	86	700	\$858	\$1.23
Vista Arbor Square	0.82 mi	1978	B-	В	320	16	550	\$846	\$1.54
Willows	0.64 mi	1978	В	C+	346	12	650	\$826	\$1.27
Brays Villas	0.79 mi	1977	B-	В	286	20	546	\$822	\$1.51
Reserve at Braes Forest, T	he 0.14 mi	1970	C+	В-	259	93	550	\$819	\$1.49
Woodscape	0.92 mi	1977	В-	C+	544	192	652	\$782	\$1.20
Bankside Village	0.81 mi	1978	В	C+	284	56	625	\$778	\$1.24
Stone Forest	0.73 mi	1973	В	В	296	35	787	\$775	\$0.98
Bankside Village	0.81 mi	1978	В	C+	284	72	572	\$774	\$1.35
Stone Forest	0.73 mi	1973	В	В	296	46	700	\$740	\$1.06
Woodscape	0.92 mi	1977	B-	C+	544	144	527	\$708	\$1.34
Totals/Averages					7,566	1,343	675	862.33	\$1.28
One Bedroom/Den									
		Completed		ating	Unit C	ount	Unit Size		et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Bankside Village	0.81 mi	1978	В	C+	284	16	810	\$971	\$1.20
Willows	0.64 mi	1978	В	C+	346	48	853	\$929	\$1.09
Willows	0.64 mi	1978	В	C+	346	8	830	\$908	\$1.09
Woodscape	0.92 mi	1977	В-	C+	544	5	891	\$881	\$0.99
Totals/Averages					1,174	77	844	\$932.43	\$1.10
One Bedroom/Townhous	se/One and One	Half Bath							
		Completed	R	ating	Unit C	ount	Unit Size	Mark	et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Vista Arbor Square	0.82 mi	1978	В-	В	320	22	816	\$989	\$1.21
Bankside Village	0.81 mi	1978	В	C+	284	16	766	\$967	\$1.26
Totals/Averages					604	38	795	\$979.74	\$1.23
Two Bedroom/One Bath									
		Completed		ating	Unit C		Unit Size		et Rent
Property		Year	Impr.	Loc.		Туре		Per Unit	Per SqFt
Reserve at Creekbend	0.35 mi	1977	В-	В	197	32	802	\$1,151	\$1.44
Willows	0.64 mi	1978	В	C+	346	108		\$1,039	\$1.14
Vista Arbor Square	0.82 mi	1978	В-	В	320	48	900	\$1,038	\$1.15
Brays Villas	0.79 mi	1977	В-	В	286	56	865	\$1,034	\$1.20
Stone Forest	0.73 mi	1973	В	В	296	52	992	\$1,007	\$1.02



Ashford Casa Serena	0.83 mi	1972	B-	В	314	54	910	\$999	\$1.10
Bankside Village	0.81 mi	1978	В	C+	284	16	875	\$984	\$1.12
Bankside Village	0.81 mi	1978	В	C+	284	32	838	\$979	\$1.17
Stone Forest	0.73 mi	1973	В	В	296	41	909	\$932	\$1.0
Totals/Averages					2,043	439	899	\$1,021.33	\$1.14
Two Bedroom/One and	One Half Bath							5	
		Completed	R	ating	Unit C	ount	Unit Size	Mark	et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Willows	0.64 mi	1978	В	C+	346	8	1117	\$1,195	\$1.0
Totals/Averages					346	8	1117	\$1195.00	\$1.0
Two Bedroom/Townhou	se/One and One Ha	alf Bath							
		Completed	R	ating	Unit C	ount	Unit Size	Mark	et Rent
Property		Year	Impr.	Loc.	Property	Туре		Per Unit	Per SqFt
Willows	0.64 mi	1978	В	C+	346	7	1242	\$1,260	\$1.0
Willows	0.64 mi	1978	В	C+	346	8	1239	\$1,266	\$1.0
Totals/Averages					346	15	1,241	1,263.00	\$1.0
Two Bedroom/Townhou	se/Two Bath								
		Completed	R	ating	Unit C	ount	Unit Size	Mark	et Rent
						Type		Per Unit	Per SqFt
Property		Year	Impr.	Loc.	Property	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Property Willows	0.64 mi	Year 1978	Impr. B	Loc. C+	Property 346			\$1,260	\$0.9
	0.64 mi					5	1300		
Willows		1978	В	C+	346 346	5	1300 1,300	\$1,260.00	\$0.97
Willows Totals/Averages		1978 Completed	В		346	5	1300 1,300 Unit Size	\$1,260.00 Mark	
Willows Totals/Averages		1978	В	C+	346 346 Unit C	5	1300 1,300 Unit Size	\$1,260.00 Mark	\$0.97
Willows Totals/Averages Two Bedroom/Two Bath Property		1978 Completed	B	C+	346 346 Unit C	5 5 Sount	1300 1,300 Unit Size	\$1,260.00 Mark Per Unit	\$0.9 et Rent Per SqFt
Willows Totals/Averages Two Bedroom/Two Bath		1978 Completed Year	B R Impr.	C+ ating Loc.	346 346 Unit C Property	5 Sount Type 48	1300 1,300 Unit Size 990	\$1,260.00 Mark Per Unit \$1,316	\$0.9 et Rent Per SqFt \$1.33
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend Willows	0.35 mi	1978 Completed Year 1977	R Impr. B-	C+ ating Loc. B	346 346 Unit C Property 197	Sount Type 48 12	1300 1,300 Unit Size 990 1250	\$1,260.00 Mark Per Unit \$1,316 \$1,303	\$0.9 et Rent Per SqFt \$1.3 \$1.0
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend Willows Reserve at Creekbend	0.35 mi 0.64 mi	1978 Completed Year 1977 1978	B Impr. B- B	C+ ating Loc. B C+	346 346 Unit C Property 197 346	5 5 5 7 7 7 9 8 48 12 16	1300 1,300 Unit Size 990 1250 980	\$1,260.00 Mark Per Unit \$1,316 \$1,303 \$1,298	\$0.9 et Rent Per SqFt \$1.3 \$1.0 \$1.3
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend Willows Reserve at Creekbend Vista Arbor Square	0.35 mi 0.64 mi 0.35 mi	1978 Completed Year 1977 1978 1977	B Impr. B- B B-	C+ Loc. B C+ B	346 346 Unit C Property 197 346 197	5 5 5 7 7 7 7 9 8 48 12 16 12	1300 1,300 Unit Size 990 1250 980 1223	\$1,260.00 Mark Per Unit \$1,316 \$1,303 \$1,298 \$1,275	\$0.9 et Rent Per SqFt \$1.3 \$1.0 \$1.3 \$1.3
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend Willows Reserve at Creekbend Vista Arbor Square Ashford Casa Serena	0.35 mi 0.64 mi 0.35 mi 0.82 mi	1978 Completed Year 1977 1978 1977 1978	B Impr. B- B B- B- B-	Loc. B C+ B C+ B B B	346 346 Unit C Property 197 346 197 320	5 5 5 7 7 7 7 7 7 7 8 8 7 7 8 7 8 7 8 7	1300 1,300 Unit Size 990 1250 980 1223 1032	\$1,260.00 Mark Per Unit \$1,316 \$1,303 \$1,298 \$1,275 \$1,250	\$0.9 et Rent Per SqFt \$1.3 \$1.0 \$1.3 \$1.0 \$1.2
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend Willows Reserve at Creekbend Vista Arbor Square Ashford Casa Serena Woodscape	0.35 mi 0.64 mi 0.35 mi 0.82 mi 0.83 mi	1978 Completed Year 1977 1978 1977 1978 1972	B Impr. B- B- B- B- B- B- B- B-	C+ Loc. B C+ B B B B B	Unit C Property 197 346 197 346 197 320 314	5 count Type 48 12 16 12 96 12	1300 1,300 Unit Size 990 1250 980 1223 1032 1050	\$1,260.00 Mark Per Unit \$1,316 \$1,303 \$1,298 \$1,275 \$1,250 \$1,250 \$1,234	\$0.9 et Rent Per SqFt \$1.3 \$1.0 \$1.3 \$1.0 \$1.2 \$1.2 \$1.1
Willows Totals/Averages Two Bedroom/Two Bath Property Reserve at Creekbend	0.35 mi 0.64 mi 0.35 mi 0.82 mi 0.83 mi 0.92 mi	1978 Completed Year 1977 1978 1977 1978 1972 1977	B Impr. B- B- B- B- B- B- B- B- B-	Loc. B C+ B C+ B B B B C+	Unit C Property 197 346 197 320 314 544	5 5 5 7 7 7 7 7 7 8 48 12 16 12 96 12 32	1300 1,300 Unit Size 990 1250 980 1223 1032 1050 1043	\$1,260.00 Mark Per Unit \$1,316 \$1,303 \$1,298 \$1,275 \$1,250 \$1,234 \$1,219	\$0.9 et Rent Per SqFt \$1.3 \$1.0 \$1.3 \$1.0 \$1.2 \$1.2 \$1.1



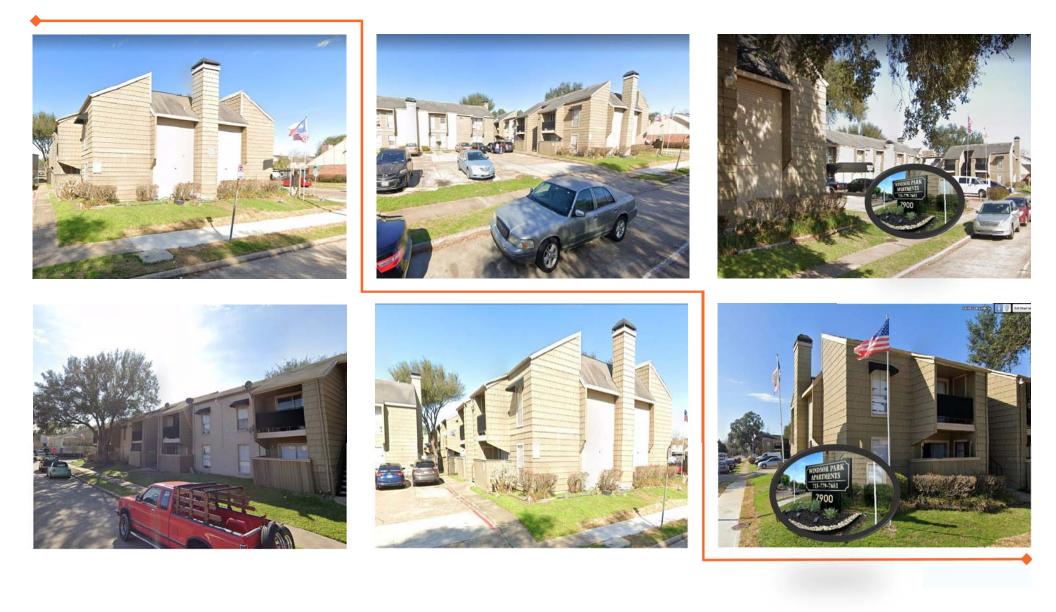
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Stone Forest	0.73 mi	1973	В	В	296	39	1263		
Reserve at Braes Forest, T		1970	C+	B-	259	50	1050		
Vista Arbor Square	0.82 mi	1978	В-	В	320	24	1023	\$1,142	
Reserve at Braes Forest, T	he 0.14 mi	1970	C+	В-	259	10	950	\$1,139	\$1.20
Ashford Casa Serena	0.83 mi	1972	B-	В	314	16	1012	\$1,092	\$1.08
Bankside Village	0.81 mi	1978	В	C+	284	16	1005	\$1,080	\$1.0
Bankside Village	0.81 mi	1978	В	C+	284	16	979	\$1,070	\$1.0
Willows	0.64 mi	1978	В	C+	346	32	914	\$1,049	\$1.1
Villas at Braeburn	0.58 mi	1968	C+	C+	80	10	1010	\$1,040	\$1.0
Vista Arbor Square	0.82 mi	1978	В-	В	320	24	1011	\$1,033	\$1.0
Stone Forest	0.73 mi	1973	В	В	296	28	1023	\$1,032	\$1.0
Vista Arbor Square	0.82 mi	1978	В-	В	320	10	1002	\$1,010	\$1.0
Woodscape	0.92 mi	1977	B-	C+	544	64	800	\$1,004	\$1.2
Villas at Braeburn	0.58 mi	1968	C+	C+	80	18	1000	\$964	\$0.96
Totals/Averages					7,064	707	1,024	1,144	\$1.12
Three Bedroom/Townho	use/Two Bath								
		Completed	R	ating	Unit Co	unt U	Init Size	Mark	et Rent
				consequences and a second second second		Type		Per Unit	Per SqFt
Property		Year	Impr.	Loc.	Property T	•••			
Property Willows	0.64 mi	Year 1978	Impr. B	Loc. C+	Property T 346	2	1492	\$1,533	\$1.0
	0.64 mi 0.64 mi					2	1492 1443		
Willows		1978	В	C+	346			\$1,367	\$0.9
Willows Willows	0.64 mi	1978 1978	B	C+ C+	346	2	1443	\$1,367 \$1,574	\$D.9 \$1.4
Willows Willows Reserve at Creekbend	0.64 mi 0.35 mi	1978 1978 1977	B B B-	C+ C+ B	346 346 197	2	1443 1128	\$1,367 \$1,574 \$1,397	\$0.9 \$1.4 \$1.1
Willows Willows Reserve at Creekbend Bankside Village	0.64 mi 0.35 mi 0.81 mi	1978 1978 1977 1978	B B B- B	C+ C+ B C+	346 346 197 284	2 8 16	1443 1128 1236	\$1,367 \$1,574 \$1,397 \$1,357	\$0.93 \$1.40 \$1.13 \$1.03
Willows Willows Reserve at Creekbend Bankside Village Willows Ashford Casa Serena	0.64 mi 0.35 mi 0.81 mi 0.64 mi	1978 1978 1977 1977 1978 1978	B B- B B	C+ C+ B C+ C+	346 346 197 284 346	2 8 16 8	1443 1128 1236 1287	\$1,367 \$1,574 \$1,397 \$1,357 \$1,357 \$1,347	\$0.93 \$1.40 \$1.13 \$1.03 \$1.04
Willows Willows Reserve at Creekbend Bankside Village Willows Ashford Casa Serena Stone Forest	0.64 mi 0.35 mi 0.81 mi 0.64 mi 0.83 mi	1978 1978 1977 1978 1978 1978 1972	B B- B B B B-	C+ C+ B C+ C+ C+ B	346 346 197 284 346 314	2 8 16 8 32	1443 1128 1236 1287 1300	\$1,367 \$1,574 \$1,397 \$1,357 \$1,357 \$1,347 \$1,310	\$0.93 \$1.44 \$1.13 \$1.03 \$1.04 \$1.04 \$1.04 \$1.04 \$1.04
Willows Willows Reserve at Creekbend Bankside Village Willows	0.64 mi 0.35 mi 0.81 mi 0.64 mi 0.83 mi 0.73 mi	1978 1978 1977 1978 1978 1978 1972 1973	B B- B B B- B- B- B	C+ C+ B C+ C+ C+ B B B	346 346 197 284 346 314 296	2 8 16 8 32 32	1443 1128 1236 1287 1300 1255	\$1,367 \$1,574 \$1,397 \$1,357 \$1,357 \$1,347 \$1,310 \$1,270	\$0.9 \$1.4 \$1.1 \$1.0 \$1.0 \$1.0 \$1.0 \$1.0 \$1.0



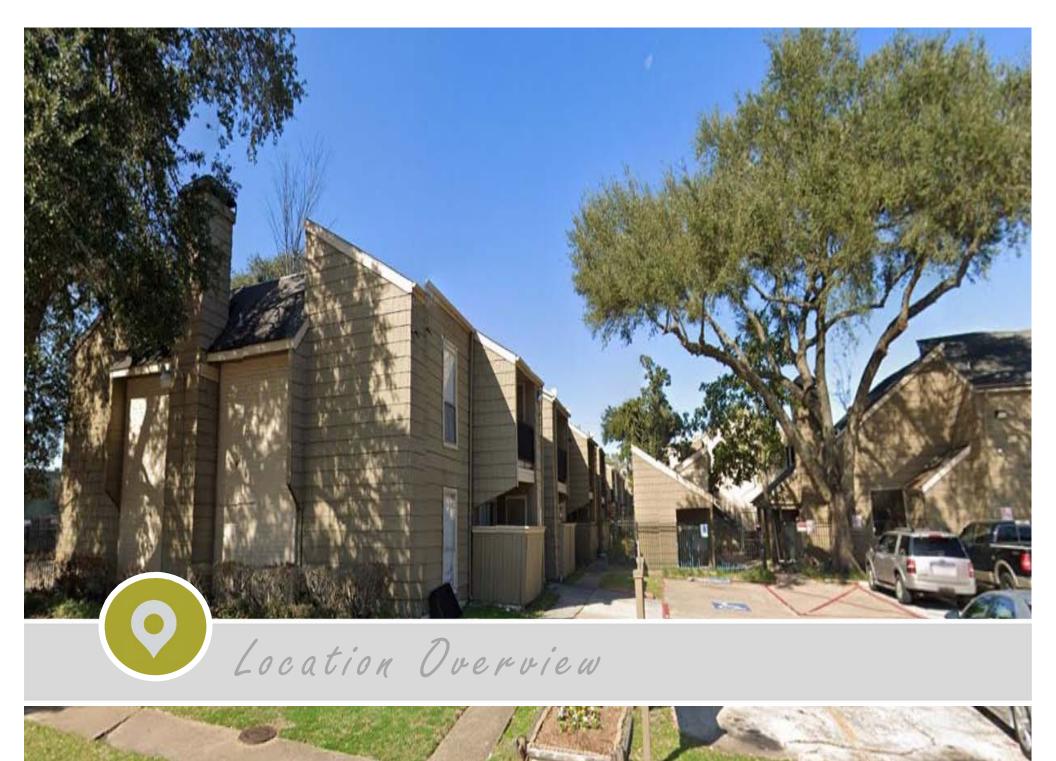
WINDSOR PARK - Page 32 of 49

Exterior Property Photos



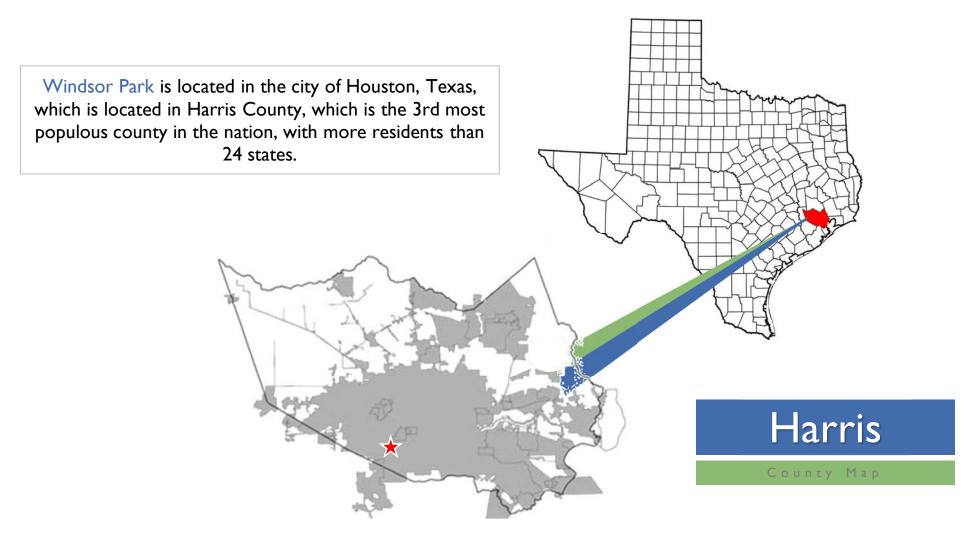


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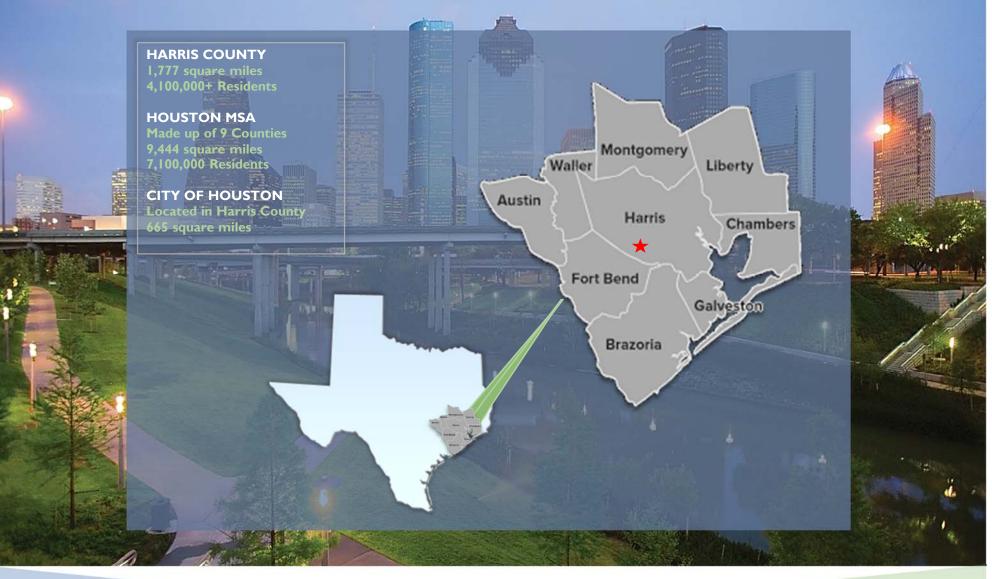
County Location Map





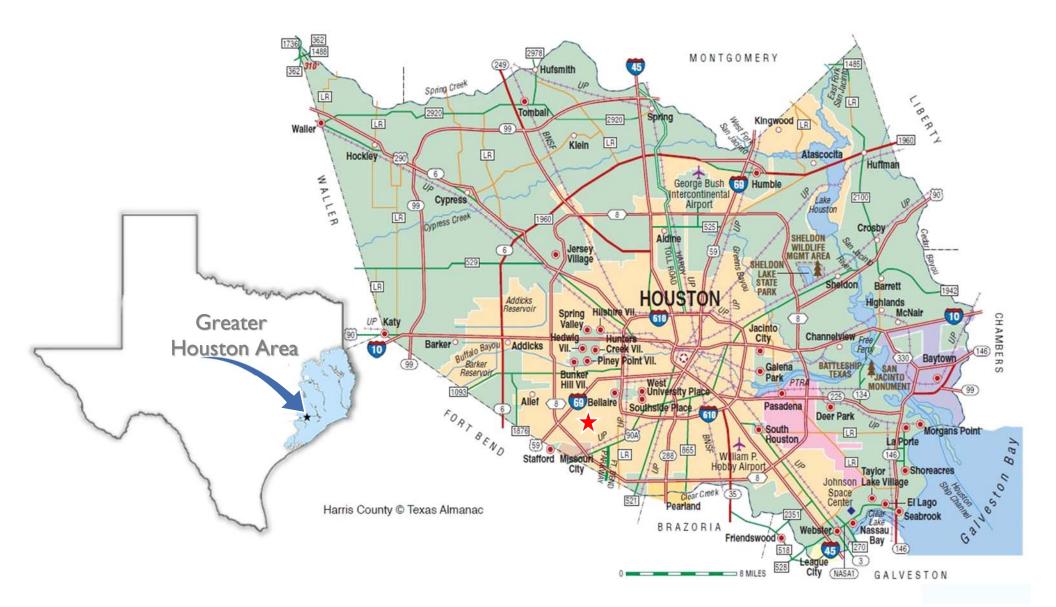
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Houston MSA



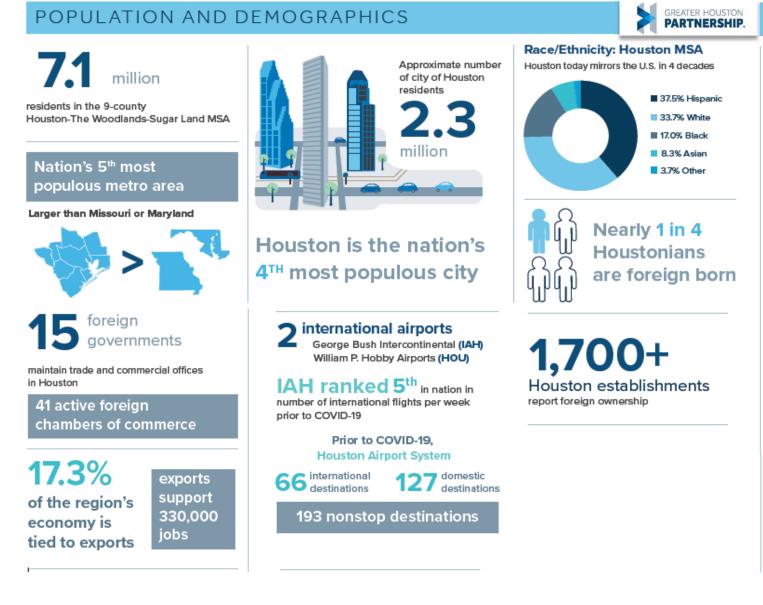


County Location Map





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GLOBAL PRESENCE





Houston has the largest export market in the U.S.

Port Houston ranks

straight years



in total waterborne tonnage



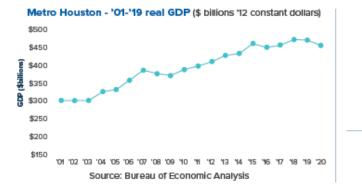


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Houston MSA Facts

ECONOMY

If Houston were a country, it would rank as the 27th largest economy in the world. behind Belgium and ahead of Nigeria.





GREATER HOUSTON

PARTNERSHIP.

Fortune 500 Companies call Houston home

INDUSTRIES

The Texas Medical Center is the world's largest medical complex.

TMC employs 106,000+ workers



billion in construction

projects underway



8 million annual patient visits

180,000+

annual surgeries

Houston is home to 80.730 engineers and architects and related techs.



Approximately 215,000 people work in the region's manufacturing industry





tech-related firms, including more than 700 venture-backed startups





computer & mathematical occupations



EMPLOYMENT



of the region's jobs



of the region's jobs



Industry Share of Houston MSA Employment

Trade, Transportation, and Utilities 21%

IH

largest

U.S. metro

economy

- 16% Professional and Business Services
- Educational and Health Services 14%
- 13% Government
- Leisure and Hospitality 10%
- Mining, Logging and Construction 9%
- Manufacturing 7%
- 4% Finance and Insurance
- 1% Information
- 4% Other Services

Source: Texas Workforce Commission, November 2021, not seasonally adjusted

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Market Drivers

As the increasing availability of data highlights the value of targeting submarkets, we should not lose sight of a bigger, slow-moving shift taking place in the U.S. Social and economic trends have caused a steady domestic migration of population and jobs to the South and West regions over the last half century and increased during the pandemic as citizens migrated to states that were open for business.

The migration is being driven by a combination of economic, social and technological factors. Individuals and corporations have moved to lower-cost markets, and corporations are relocating to metros that are more business friendly or have developed specialties in fast-growing business segments such as technology or health care. Technology makes both individuals and corporations more mobile than before, and as the economy grows more service-oriented, businesses are less tied to physical locations. Migration also favors metros with warm climates and attractive physical characteristics. Policy choices are likely to continue migration from core cities. The 2017 tax law eliminated the ability to deduct state and local taxes from federal income, which adds to the burden of residents of states with high property taxes, particularly Illinois, New York, New Jersey and California.

Houston is one of the greatest cities in the world. The economy is strong, the culture is diverse, and the quality of life is spectacular. It all combines to make this the perfect place to do business. From energy to health care and aerospace to information technology, the Houston region offers a strong infrastructure to support these growing industries plus a thriving innovation landscape to launch the next generation of companies. Add in a highly trained and skilled workforce (1.5 million is the number of Houstonians, 25 years or older, with a bachelor degree), 3.1 million jobs in the Houston MSA and you have the makings of one of the nation's strongest economies.

Houston is a great deal and an ever-growing population is discovering the secret. Houston's living costs are 26% below the top 20 metro average. Below are some of the significant Relocations and Expansions to Houston MSA in recent years.



WINDSOR PARK - Page 40 of 49

Sugar land (city limit) – (approx. 11 miles southwest of property) Over 26 million SF of commercial space, over 8.4 million SF of office space and 9.1 million SF of retail space, providing a diverse, and prominent employment base, totaling over 67,000 employees. Home to global Fortune 500 companies including Minute Maid, Texas Instruments, Schlumberger, Fluor Corporation, and Nalco Champion. Major employers include Methodist Hospital (2,368 employees), Schlumberger (2,007 employees), Fluor Corporation (1,980 employees), Nalco Energy Services (1,216 employees), United Parcel Services (1,200 employees), City of Sugar Land (847 employees), Memorial Hermann Hospital (671 employees), and CHI St. Luke's Hospital (454 employees). Sugar Land Top-ranked on Best Places to Live Around Houston 2018 list - HomeSnacks.net, 2019 List of the Best Cities to Live in Texas, No. 9 - ChamberofCommerce.org, Top 50 of the Safest Cities to Retire in America for 2018 - SecurityChoice.com, Among the Top 15 Most Entrepreneurial Cities for 2018 - FitSmallBusiness.com.

Westchase District (approx. 8 miles northwest of property) One of Houston's premier business districts. Hosts over 1,500 businesses and 82,000 employees residents,. 18 million square feet of office space in 97 buildings, 1.1 million square feet of service center/warehouse space and 2.1 million square feet of retail space. 1.6 million square feet of office space under development and 186,000 square feet proposed. Major employers include C&J Energy Services (5,500), Jacobs Engineering (2,344 employees), Philips 66 (1,920 employees), Chevron (750 employees), National Oilwell Varco (1,500 employees), WesternGeco (1,200 employees), BMC Software (1,277 employees), M-I Swaco (1,358 employees), and ABB (500+ employees). Lockton Place, a 186,000 square foot eight-story tower for Lockton Cos., was recently completed in 2017 and brought 300 jobs to the area. Employment in West Houston projected to grow by 87,670 net new positions through 2022. Home to brand new state-of-the-art Phillips 66 campus - 1.1 million SF, 2,200 employees, 14 acres.

Energy Corridor (approx. 15 miles northwest of property) Headquarters for many of the world's leading energy corporations, as well as international health care, engineering, chemical, and financial services . It is the fourth largest employment center in Houston with over 91,000 employees, 300 companies, 20.3 million square feet of office space, 2.9 million square feet of retail space, and 2.6 million square feet of industrial space. Major employers include Wood (11,960 employees), BP North America (9,537 employees), Shell Oil Company (6,500 employees), Technip USA Inc. (4,300 employees), ConocoPhillips (3,000), Mustang Engineering (985), McDermott International (930), Citgo (845 employees). A recent independent study conducted by CDS Market Research indicates continued strong economic growth and development for the Energy Corridor concluding that, by 2030, the population in the Energy Corridor will increase by 21% and the workforce will increase by 65% to more than 128,669. There are currently nine office buildings under construction totaling 3.1 million square feet in the Energy Corridor. The Park 10 Regional Business Center, part of the Energy Corridor, continues to experience growth on its 550 total acres, most notably with the Texas Medical Center West Campus.



RENTAL COMMUNITY HIP - Page 41 of 49

Higher Education



Houston Community College

- Enrollment over 57,200 Students (Fall 2021)
- Employs 830 Full-time and 1500 Part-time Faculty (over all campuses)
- Student to Faculty Ratio is 24:1
- Average Class Size is 20-29
- 100+ programs of study; 3 primary study tracts-Associates in Arts, Teaching and Science
- \$38,200 Average First-Year Salary for all Houston Community College graduates



Houston Baptist University

- Enrollment Over 2,733 undergraduate Students (Fall 2021)
- Employs 165 Total Faculty Members
- Student to Faculty Ratio is 16:1
- Average Class size 25 for Undergraduates
- 40+ Undergraduate Degrees / 9 Preprofessional Programs
- 18 Master's Degrees & Two Doctoral p\Program
- \$45,600 Average First-Year Salary for all Houston Baptist University Graduates



University of Houston - Sugar Land

- Enrollment over 2,253 Students (Fall 2021)
- Employs over 200 Faculty Members
- Student to Faculty ratio is 12:1
- Average Class Size is 20-29 for Undergraduates
- II Undergraduate Majors
- 10 Graduate Degrees & 2 Doctoral Programs
- \$55,000 Average First-Year Salary for all University of Houston Graduates



Houston Demographics

Houston, TX	Houston-The Woodlands- Sugar Land	Houston, TX	Houston-The Woodlands- Sugar Land		
Population		Race & Ethnicity			
Estimated Population (2022)	7,311,870	White (2022)	3,114,963 42.6%		
Projected Population (2027)	7,962,705	Black or African American (2022)	1,352,814 18.5%		
Census Population (2020)	7,122,240	American Indian or Alaska Native (2022)	68,404 0.9% 630,034 8.6%		
Census Population (2010)	5,920,416	Asian (2022) Hawaiian or Pacific Islander (2022)	5,489 -		
Projected Annual Growth (2022 to 2027)	650,835 1.8%	Other Race (2022)	562,437 7.7%		
		Two or More Races (2022)	1,577,729 21.6%		
Historical Annual Growth (2020 to 2022)	189,630 1.3%	Not Hispanic or Latino Population (2022)	4,554,662 62.3%		
Historical Annual Growth (2010 to 2020)	1.2 M 10.1%	Hispanic or Latino Population (2022)	2,757,208 37.7%		
Estimated Population Density (2022)	774 psm	Not Hispanic or Latino Population (2027)	4,977,873 62.5%		
Trade Area Size	9,448.9 sq mi	Hispanic or Latino Population (2027)	2,984,832 37.5%		
Average Household Income		Not Hispanic or Latino Population (2020)	4,452,737 62.5%		
Estimated Average Household Income (2022)	\$100,605	\$100,605 Hispanic or Latino Population (2020)			
Projected Average Household Income (2027)	\$107,640	Not Hispanic or Latino Population (2010)	3,823,895 64.6%		
		Hispanic or Latino Population (2010)	2,096,521 35.4%		
Estimated Average Family Income (2022)	\$113,824	Projected Hispanic Annual Growth (2022 to 2027)	227,624 1.7%		
Median Household Income		Historic Hispanic Annual Growth (2010 to 2022)	660,687 2.6%		
Estimated Median Household Income (2022)	\$72,904	Age Distribution (2022) Age Under 5	486,404 6.7%		
Projected Median Household Income (2027)	\$88,275	Age 5 to 9 Years	533,015 7.3%		
Estimated Median Family Income (2022)	\$86,670	Age 10 to 14 Years	562,911 7.7%		
Per Capita Income		Age 15 to 19 Years	521,870 7.1%		
Estimated Per Capita Income (2022)	\$35,694	Age 20 to 24 Years	469,199 6.4%		
Projected Per Capita Income (2027)	\$38,528	Age 25 to 29 Years	509,864 7.0%		
		Age 30 to 34 Years	540,514 7.4%		
Estimated Per Capita Income 5 Year Growth	\$2,834 7.9%	Age 35 to 39 Years	546,632 7.5%		
Estimated Average Household Net Worth (2022)	\$638,750	Age 40 to 44 Years	518,915 7.1%		
Daytime Demos (2022)		Age 45 to 49 Years	477,895 6.5%		
Total Businesses	350,891	Age 50 to 54 Years	455,587 6.2%		
Total Employees	3,219,172	Age 55 to 59 Years	420,633 5.8%		
Company Headquarter Businesses	13,356 3.8%	Age 60 to 64 Years Age 65 to 74 Years	393,462 5.4% 565,003 7.7%		
Company Headquarter Employees	565,281 17.6%	Age 75 to 84 Years	234,851 3.2%		
		Age 85 Years or Over	75,115 1.0%		
Employee Population per Business Residential Population per Business	9.2 20.8	Median Age	34.3		

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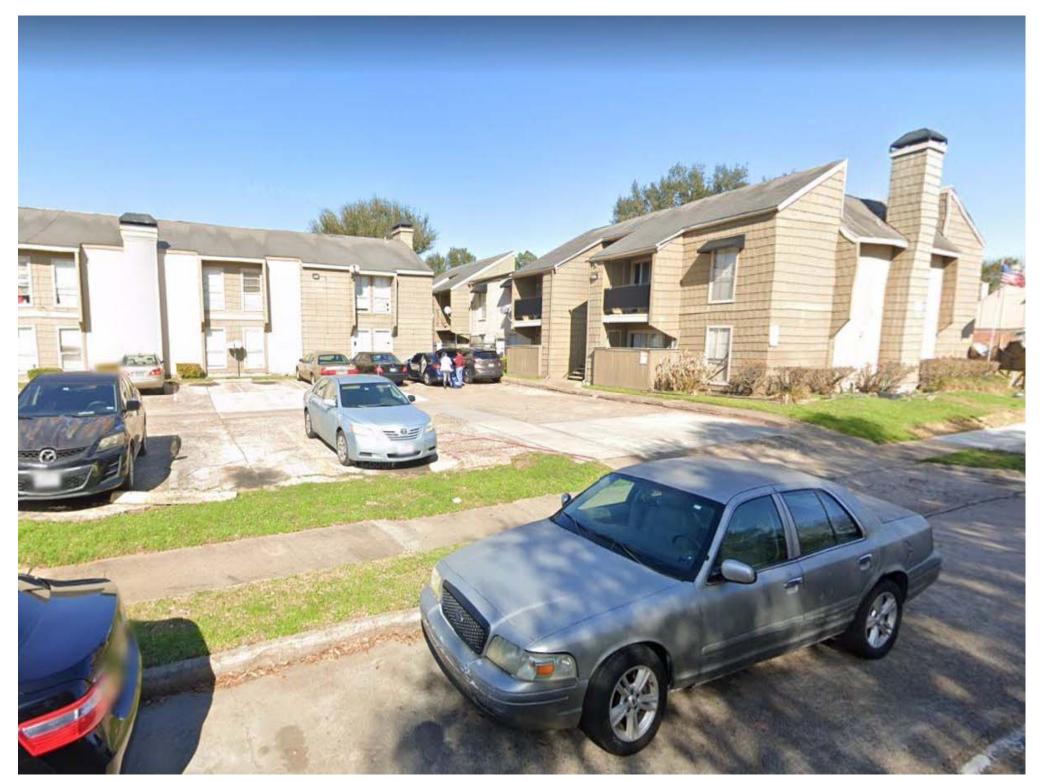
Neighborhood Demographics

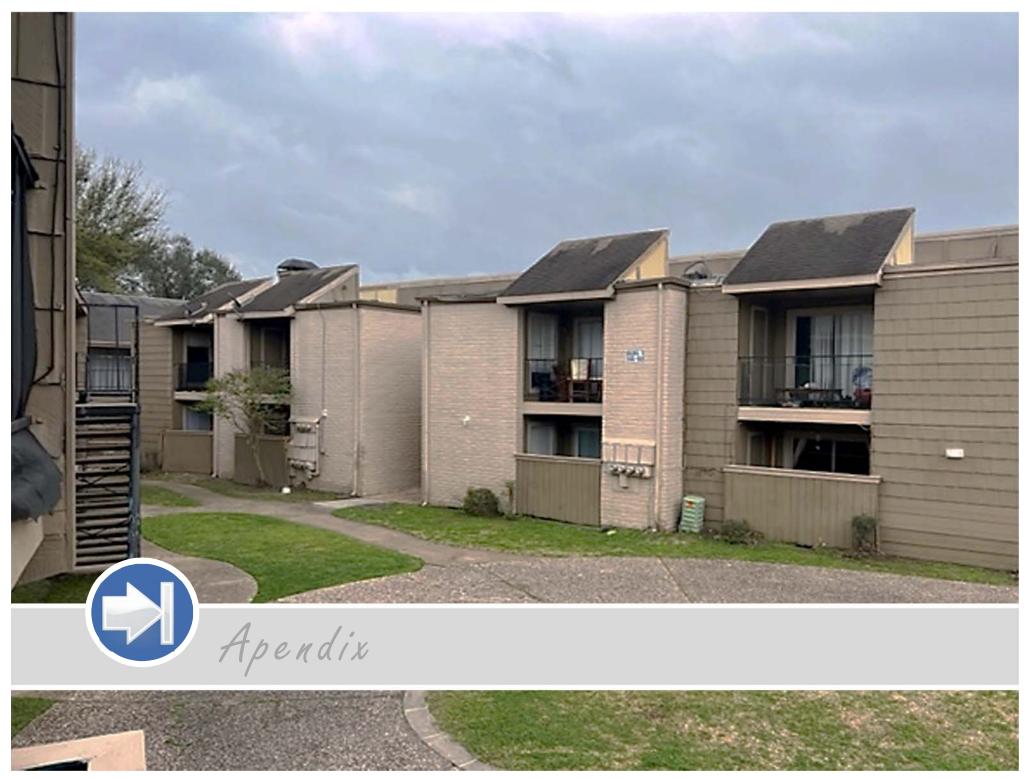
7900 Creekbend Dr									
Houston, TX 77071		1 mi rac	1 mi radius		2 mi radius		3 mi radius		
Population		1.000	10.10			1			
Estimated Population (2022)		23,324		91,228		183,759			
Projected Population (2027)		24,417		95,461		191,952			
Census Population (2020)		23,326		91,634		184,007			
Census Population (2010)		22,875		92,042		183,327			
Projected Annual Growth (2022 to 2027)	-	1,093	0.9%	4,234	0.9%	8,193	0.9%		
Historical Annual Growth (2020 to 2022)	-	-2	_	-406	-0.2%	-249	- 0		
Historical Annual Growth (2010 to 2020)	-	451	1.0%	-408	-0.2%	680	0.2%		
Estimated Population Density (2022)	psm	7,428	psm	7,263	psm	6,502	psm		
Trade Area Size	sq mi	3.1	sq mi	12.6	sq mi	28.3	sq mi		
Average Household Income		the second second	1			2.000			
Estimated Average Household Income (2022)		\$60,655		\$70,818		\$74,655			
Projected Average Household Income (2027)		\$72,528		\$81,019		\$86,195			
Estimated Average Family Income (2022)		\$69,418		\$80,565		\$84,934			
Median Household Income		44.5	201		1.8				
Estimated Median Household Income (2022)		\$42,547		\$54,601		\$56,510			
Projected Median Household Income (2027)		\$52,792		\$66,007		\$68,004			
Estimated Median Family Income (2022)		\$51,940		\$63,608		\$67,158			
Per Capita Income	1	1.00			1	199	-		
Estimated Per Capita Income (2022)		\$25,231		\$26,727		\$27,600			
Projected Per Capita Income (2027)		\$30,327		\$30,687		\$31,992			
Estimated Per Capita Income 5 Year Growth	-	\$5,096	20.2%	\$3,959	14.8%	\$4,392	15.9%		
Estimated Average Household Net Worth (202	2)	\$291,078		\$358,184		\$374,199			
Daytime Demos (2022)		1000	12.0	51.	-				
Total Businesses		1,082		4,548		9,353			
Total Employees		5,567		35,864		68,436			
Company Headquarter Businesses	-	37	3.4%	149	3.3%	326	3.5%		
Company Headquarter Employees	-	480	8.6%	3,509	9.8%	8,186	12.0%		
Employee Population per Business		5.1		7.9		7.3			
Residential Population per Business		21.5		20.1		19.6			

7900 Creekbend Dr							
Houston, TX 77071		1 mi ra	dius	2 mi ra	idius	3 mi ra	dius
Race & Ethnicity			-	A	1.1	10.00	
White (2022)	-	5,060	21.7%	23,423	25.7%	48,862	26.6%
Black or African American (2022)	-	9,023	38.7%	27,215	29.8%	46,657	25.4%
American Indian or Alaska Native (2022)	-	213	0.9%	983	1.1%	2,215	1.2%
Asian (2022)	-	1,210	5.2%	5,608	6.1%	14,019	7.6%
Hawaiian or Pacific Islander (2022)	-	5	-	35	-	89	.
Other Race (2022)	-	1,270	5.4%	6,222	6.8%	14,863	8.1%
Two or More Races (2022)	-	6,544	28.1%	27,741	30.4%	57,054	31.0%
Not Hispanic or Latino Population (2022)	-	14,176	60.8%	49,722	54.5%	94,571	51.5%
Hispanic or Latino Population (2022)	-	9,148	39.2%	41,506	45.5%	89,188	48.5%
Not Hispanic or Latino Population (2027)	-	14,856	60.8%	51,980	54.5%	98,814	51.5%
Hispanic or Latino Population (2027)	÷	9,561	39.2%	43,481	45.5%	93, 137	48.5%
Not Hispanic or Latino Population (2020)	-	14,213	60.9%	49,747	54.3%	93,627	50.9%
Hispanic or Latino Population (2020)	-	9,113	39.1%	41,887	45.7%	90,380	49.1%
Not Hispanic or Latino Population (2010)	-	15,052	65.8%	56,004	60.8%	102,207	55.8%
Hispanic or Latino Population (2010)	-	7,823	34.2%	36,038	39.2%	81,120	44.2%
Projected Hispanic Annual Growth (2022 to 202	-	413	0.9%	1,975	1.0%	3,949	0.9%
Historic Hispanic Annual Growth (2010 to 2022)	-	1,325	1.4%	5,468	1.3%	8,068	0.8%
Age Distribution (2022)	1.00	201		1.000	1		
Age Under 5	-	1,974	8.5%	6,960	7.6%	14,027	7.6%
Age 5 to 9 Years	-	1,761	7.5%	6,690	7.3%	13,717	7.5%
Age 10 to 14 Years	-	1,600	6.9%	6,567	7.2%	13,239	7.2%
Age 15 to 19 Years	-	1,373	5.9%	6,187	6.8%	12,512	6.8%
Age 20 to 24 Years	-	1,609	6.9%	6,171	6.8%	12,858	7.0%
Age 25 to 29 Years	-	1,865	8.0%	6,739	7.4%	14,094	7.7%
Age 30 to 34 Years	-	1,759	7.5%	6,728	7.4%	13,960	7.6%
Age 35 to 39 Years	-	1,565	6.7%	6,236	6.8%	12,888	7.0%
Age 40 to 44 Years	-	1,373	5.9%	5,885	6.5%	12,309	6.7%
Age 45 to 49 Years	-	1,333	5.7%	5,679	6.2%	11,557	6.3%
Age 50 to 54 Years	-	1,287	5.5%	5,419	5.9%	10,942	6.0%
Age 55 to 59 Years	-	1,214	5.2%	5,197	5.7%	10,080	5.5%
Age 60 to 64 Years	-	1,233	5.3%	4,827	5.3%	9,128	5.0%
Age 65 to 74 Years		2,033	8.7%	7,090	7.8%	13,529	7.4%
Age 75 to 84 Years	_	979	4.2%	3,451	3.8%	6,558	3.6%
Age 85 Years or Over	-	365	1.6%	1,402	1.5%	2,359	1.3%
Median Age		34.5		34.6		34.1	

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No commission or finder's fee shall be payable to any party by the Owners nor any affiliate or agent thereof in connection with the sale of the Property unless otherwise agreed to by the Owners in writing.



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TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.
- A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):
- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to Prospective

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - **INTERMEDIARY**: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
 - Must not, unless specifically authorized in writing to do so by the party, disclose:
 - o that the owner will accept a price less than the written asking price;
 - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Houston Income Properties, Inc.	<u>393404</u>	<u>N/A</u>	713.783.6262	
Licensed Broker /Broker Firm Name or	License No.	Email	Phone	
Primary Assumed Business Name				
Jim Hurd	<u>393404</u> jhurd@hou	stonincomeproperties	.com 713.783.6262	
Designated Broker of Firm	License No.	Email	Phone	Regulated by the Texas Real Estate Commission
Licensed Supervisor of	License No.	Email	Phone	
Sales Agent/Associate				Information available at <u>www.trec.texas.gov</u> IABS I-0
Sales Agent/Associate's Name	License No.	Email	Phone	
Buyer/Tenant/Seller/Landlord Initials	Date			

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